



# BONA VIDA

CATAMARANES SAS

## WELCOME ON BOARD OF SAILING CATAMARAN BONA VIDA

### **PROGRAM FOR INCENTIVES & EVENTS CRUISES 2023 CARTAGENA DE INDIAS - COLOMBIA**

The BONA VIDA Catamaran is the ideal environment for exclusive cruises, a catamaran specially designed for enjoying sailing cruises with great comfort which combine an enormous stability in the sea due to its great amplitude, with the magic of sailing.

In Colombia based in Cartagena de Indias, we operate a sailing catamaran model DAY ONE with a maximum capacity of 194 people.

Its technical characteristics are:

**Length: 26.70 m Beam: 11.00 m Engines: 2 x 315 HP Sail area: 260 m<sup>2</sup>**

**For the comfort of our guests, we have on board:**

- Comfortable and large seats in the sun and in the shade
- Big solarium, spacious nets on forward beam for sunbathing
- Big bathing ladder with railings on both sides on forward beam for comfortable access to the sea
- Two bathing ladders integrated into transom scoops for access to the sea
- We provide free masks for snorkelling to enjoy the marine world
- Freshwater shower
- Bar
- Professional kitchen and iron griddle for the realization of rice and grill on board
- Bathrooms with toilets and washbasins
- Dinghy 4.95 m with outboard engine 40 HP

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Rates valid from 15.05.2023

BONA VIDA CATAMARANES S.A.S. · Calle 25 #8B-74 · Centro Comercial Getsemaní, Local 2A07  
130001 Cartagena de Indias, Bolívar · Colombia · NIT 901150879 · RNT 58.742

Tel. (+57) (5) 641 13 90 · e-mail: info@bonavidacatamaranes.com · www.bonavidacatamaranes.com



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## AN UNFORGETTABLE EXPERIENCE

BONA VIDA CATAMARANES puts at your disposal a large experience and "know-how" contributed by its partner, Magic Catamarans with twenty years in the realization of exclusive cruises for events and incentives aboard their sailing catamarans.

We will offer you a new perspective on the Natural National Park of the Rosario Islands, and the ability to enjoy some of the most beautiful coasts of the Caribbean Sea with all the comfort.

Sailing on board of our spacious catamaran, designed especially for day-charter, you will enjoy a fascinating sailing and anchoring in exclusive and secluded beaches with turquoise waters.

We provide snorkelling equipment for free to enjoy the most beautiful seabed and its variety of corals and of tropical fish.

On board of our catamaran, you can enjoy different types of excellent meals, among which we wish to emphasize our rice and grilled meats prepared on the iron griddle on board by our chef.



**Please contact us for estimates and availabilities Tel. (+57) (5) 641 1390**  
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## RATES 2023 INCENTIVE AND EVENTS CRUISES

Bona Vida Catamaranes S.A.S. will invoice your incentive or event cruises individually per passenger in three different seasons - low, medium and high. We offer you the possibility to extend your sailing cruise in the afternoon or in the evening based on the average hourly price set for the reserved cruise. In order to help you in the calculation of the price per passenger we provide you the following price table. On our website [www.bonavidacatamaranes.com](http://www.bonavidacatamaranes.com) you will find a program that allows you to calculate the total price or the price individually per passenger of your incentive or event cruises.

### BONA VIDA CATAMARANES

Time Slot	Timetable	Maximum Capacity	LOW SEASON 16/01 - 05/02 16/05 - 31/05 16/06 - 30/06 01/09 - 30/09 16/10 - 31/10	MEDIUM SEASON 01/03 - 01/04 14/04 - 15/05 01/06 - 15/06 01/07 - 31/07 01/10 - 15/10 01/11 - 12/12	HIGH SEASON 01/01 - 15/01 06/02 - 29/02 02/04 - 13/04 01/08 - 31/08 13/12 - 30/12
MORNING*	Minimum 4 hours to choose among: 8.30am-4.00pm	190 pers.	13.316.400 COP	16.135.200 COP	19.252.800 COP
		150 pers.	11.842.200 COP	14.353.200 COP	16.513.200 COP
		100 pers.	10.103.400 COP	12.241.800 COP	14.083.200 COP
		50 pers.	8.710.200 COP	10.551.600 COP	12.139.200 COP
SUNSET**	Minimum 2 hours to choose among: 5.00pm-7.00pm	190 pers.	6.658.200 COP	8.067.600 COP	9.626.400 COP
		150 pers.	5.921.100 COP	7.176.600 COP	8.256.600 COP
		100 pers.	5.051.700 COP	6.120.900 COP	7.041.600 COP
		50 pers.	4.355.100 COP	5.275.800 COP	6.069.600 COP
NIGHT***	Minimum 1 hour to choose among: 7.30pm-1.00am	190 pers.	3.329.100 COP	4.033.800 COP	4.813.200 COP
		150 pers.	2.960.550 COP	3.588.300 COP	4.128.300 COP
		100 pers.	2.525.850 COP	3.060.450 COP	3.520.800 COP
		50 pers.	2.177.550 COP	2.637.900 COP	3.034.800 COP
EXTRA HOUR	For all time slot	190 pers.	3.329.100 COP	4.033.800 COP	4.813.200 COP
		150 pers.	2.960.550 COP	3.588.300 COP	4.128.300 COP
		100 pers.	2.525.850 COP	3.060.450 COP	3.520.800 COP
		50 pers.	2.177.550 COP	2.637.900 COP	3.034.800 COP

\*Price for 4 hours rent - \*\* Price for 2 hours rent - \*\*\* Price for 1 hour rent

Port fee and Entry fee NNP of the Rosary Islands not included  
Vat included.

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# ON BOARD CATERING AND SERVICES 2023



The catering and drinks service aboard BONA VIDA catamarans are supplied exclusively through our company, find below our proposals, if you wish other proposals for catering or beverage don't hesitate to ask us for your personalized quote!

## **Seafood Rice:**

Prepared on board by our chef with fresh green salad buffet, bread, fruit for dessert.  
No drinks included.

Price per person: **55.100 COP**

## **Iron Griddle I Varied meats:**

Chicken breast, fresh sausages and skewers, grilled on board by our chef, bread, buffet of different fresh salads and pasta. Potatoes or vegetables and green salad, fruit for dessert.  
No drinks included.

Price per person: **47.000 COP**

## **Iron Griddle II Sirloin and varied Meats:**

Sirloin beef, chicken breast, fresh sausages and skewers, grilled on board by our chef, bread, buffet of different fresh salads and pasta, potatoes or vegetables and green salad, fruit for dessert.  
No drinks included.

Price per person: **61.600 COP**

## **Iron Griddle III Fish:**

Variety of fish grilled on board by our chef, bread, buffet of different fresh salads and pasta. Potatoes or vegetables and green salad, fruit for dessert.  
No drinks included.

Price per person: **61.600 COP**

**Supplements Iron Griddle:** Grilled vegetables: **11.000 COP / per person**

**Impoconsumo Tax included.**

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## ON BOARD CATERING AND SERVICES 2023

SELECTION OF SNACKS	PRICE COP
Plantain basket with shrimp cocktail	\$ 15.200
Plantain basket with spicy meat	\$ 11.900
Plantain basket with "Hogao" typical Colombian tomato sauce	\$ 8.700
Shrimp cocktail with plantain chips	\$ 17.300
Fish ceviche with plantain chips	\$ 18.400
Shrimp ceviche with plantain chips	\$ 18.400
Kibbeh with sour cream	\$ 3.300
Filled "empanada" with meat and vegetables mix	\$ 5.400
Filled "empanada" with vegetables mix	\$ 4.400
Mini egg arepa	\$ 4.400
Typical mini snacks (Egg arepa, Meat empanada and Carimañola)	\$ 10.800
Chicken nuggets (3u) with sauce (Honey, Mustard and BBQ)	\$ 4.900
Cheese fingers (5u)	\$ 10.800
Breaded chicken skewer with honey-mustard sauce	\$ 6.000
Mini skewer (chicken, meat, or mixed)	\$ 7.600
Mini pork skewer	\$ 8.700
Mini caribbean skewer with charcoal-grilled octopus	\$ 17.300
Caprese skewer with cherry tomato and buffalo mozzarella	\$ 17.300
Mini hamburger with cheddar cheese and caramelized onions	\$ 17.500
Salmon tartar	\$ 17.300
Falafel	\$ 5.400
Prawn skewer	\$ 16.200
Fresh Fruit	\$ 8.000
Plantain basket with "Posta cartagenera" typical Cartagena dish	\$ 13.000

### Selection of Mini Desserts:

Mini lemon pie with meringue	<b>8.000 COP</b>	Mini coconut pie	<b>8.000 COP</b>
Cheesecake with berries	<b>12.000 COP</b>	Carrot cake	<b>8.000 COP</b>
Brownie with nuts and arequipe	<b>8.000 COP</b>	Pecan pie	<b>8.000 COP</b>
Orange with poppy seeds	<b>10.500 COP</b>	Chocolate fudge	<b>10.000 COP</b>

**Impoconsumo Tax included.**

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## ON BOARD CATERING AND SERVICES 2023

### Open Bar I:

Consisting of mineral water, juices, lemonade and soda during the whole trip.

Price per person day cruise (7,5 hours): **60.000 COP**

Price per person sunset or night cruise (2 hours): **18.000 COP**

### Open Bar II: \*

Consisting of mineral water, juices, lemonade, soda, wine, sangria, and beer during the whole trip.

Price per person day cruise (7,5 hours): **99.000 COP**

Price per person sunset or night cruise (2 hours): **30.000 COP**

### Open Bar III: \*

Consisting of mineral water, juices, lemonade, soda, wine, sangria, beer, cocktails and long drinks during the whole trip.

Price per person day cruise (7,5 hours): **160.000 COP**

Price per person sunset or night cruise (2 hours): **54.000 COP**

### Open Bar Premium: \*

Consisting of mineral water, juices, lemonade, soda, premium wine, beer, cocktails and long drinks made with premium liquors during the whole trip.

Price per person day cruise (7,5 hours): **240.000 COP**

Price per person sunset or night cruise (2 hours): **76.000 COP**

**\* For cruises of more than two hours only in combination with our food options.**

**The Bona Vida captain can limit the consumption of alcohol if necessary. Introducing food or drinks of any kind on board is not allowed.**

**Impoconsumo Tax included.**

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## **ON BOARD CATERING AND SERVICES 2023**

The service of professional waiters is provided exclusively through our company.

### **Private events between 30 passengers and 80 passengers:**

It is mandatory to include a professional waiter, with the following rates:

- For events of up to six (6) hours to finish no later than 09:00 pm for a value of \$270,000 VAT included.
- For events of up to six (6) hours ending after 09:00 pm for a value of \$360,000 including VAT.
- For events of up to nine (9) hours to finish no later than 09:00 pm for a value of \$430,000 VAT included.
- For events of up to nine (9) hours ending after 09:00 pm for a value of \$540,000 VAT included.

### **Private events up to 80 passengers:**

It is mandatory to hire two professional waiters, with the following rates:

- For events of up to six (6) hours to finish no later than 09:00 pm for a total value of \$540,000 including VAT.
- For events of up to six (6) hours ending after 09:00 pm for a total value of \$720,000 including VAT.
- For events of up to nine (9) hours to finish no later than 09:00 pm for a total value of \$860,000 including VAT.
- For events of up to nine (9) hours ending after 09:00 pm for a total value of \$1,080,000 including VAT.

If you may require any other additional service (decoration, musical bands, DJs) please request prices.

**Vat included.**

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## **GENERAL CONDITIONS FOR INCENTIVES & EVENTS CRUISES 2023**

- 1) The first payment over 50% of the total amount will be done by reservation.
- 2) The down payment will be done 15 days before the sailing excursion starts.
- 3) In case of cancellation due to weather circumstances, decision taken by the Captain of the BONA VIDA catamaran, the amounts paid will be returned in its entirety and no cancellation fees will be charged.
- 4) If the cancellation is made unilaterally by the client, the cancellation costs will depend on how early it is communicated:
  - a) In case of cancellation notified before 90 days previously to the excursion, there will be no cancellation fees, the amounts paid will be returned in its entirety.
  - b) In case of cancellation notified within 90 days previously to the excursion, the cancellation costs will be 25% of the first payment corresponding to 12,5% of the total quote.
  - c) In case of cancellation notified within 60 days previously to the excursion, the cancellation costs will be 50% of the first payment corresponding to the 25% of the total quote.
  - d) In case of cancellation notified within 30 days previously to the excursion, the cancellation costs will be 100% of the first payment corresponding to 50% of the total quote.
  - e) In case of cancellation notified within 15 days previously to the excursion, the cancellation costs will be 100% of the total amount including all services.
- 5) In case of payments made in currencies other than Colombian Peso, it is necessary to agree an exchange rate between the parties.

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